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Sales Coaching Making the Great Leap from Sales Manager to Sales Coach, Linda Richardson, 1996, Business & Economics, 130 pages. Shows you as a sales manager how to: help each of your salespeople increase effectiveness and productivity; develop questions, listening, and closing skills in your people.

How to Reduce Workplace Conflict and Stress How Leaders and Their Employees Can Protect Their Sanity and Productivity from Tension and Turf Wars, Anna Maravelas, 2005, Business & Economics, 223 pages. How to Reduce Workplace Conflict and Stress will help executives, supervisors, and managers-and the people that work for them-protect pride, profit and productivity from these.

Collaborative Approaches to Resolving Conflict , Myra Warren Isenhardt, Michael L. Spangle, Mar 20, 2000, Business & Economics, 242 pages. This book explains how approaches such as negotiation, mediation, facilitation, arbitration and judicial practices can be employed to manage a range of disputes from those at.

The Coward's Guide to Conflict Empowering Solutions for Those Who Would Rather Run Than Fight, Tim Ursiny, Mar 1, 2003, FAMILY & RELATIONSHIPS, 304 pages. Nobody likes conflict, but you can't avoid it. Top performers just like you face problems every day. If you know how to deal with conflict well, you can turn it into your.

Conflict Resolution at Work For Dummies , Vivian Scott, 2010, Business & Economics, 336 pages. "Managing employees and encouraging them to work together toward a common goal is an essential skill that all leaders should possess. Conflict Resolution at Work For Dummies.

Resolving conflict a practical approach, Gregory Tillett, 1991, Political Science, 180 pages. Conflict resolution is of increasing interest at all levels of social and political interaction from the interpersonal to the international. Drawing on the author's extensive.

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The Business and Practice of Coaching: Finding Your Niche, Making Money, & Attracting Ideal Clients , Lynn Grodzki, Wendy Allen, Sep 17, 2005, Business & Economics, 299 pages. GRODZKI/BUSINESS AND PRACTICE OF.

Organizational Behavior , Mcshane, 1992, , 656 pages. .

Conflict Management Resolving Disagreements in the Workplace, Herbert S. Kindler, Sep 1, 2005, Business & Economics, 87 pages. When people work together in a diverse and dynamic environment, conflict and disagreements inevitably arise. Learning to resolve disagreements constructively is the key to.

Resolving Conflict , Shay McConnon, Margaret McConnon, Dec 1, 2001, Conflict management, 143 pages. .

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How to Do Your Own Divorce in California
Everything You Need for an Uncontested Divorce of a Marriage Or a Domestic Partnership, Ed Sherman, Feb 1, 2009, Law, 256 pages. With this book, Californians can obtain an uncontested divorce without hiring an attorney. The first part of the book explains in detail how to divide property and settle
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